



#### Hypothesis

80% of value is achieved in the first 50% of time and effort spent on any given project or task.

Therefore the remaining 50% of time is spent achieving a nominal 5-10% additional value.

#### Proposition

Accept 80% as “completion” then decide;

- 1) Finish as 80% completed, or
- 2) Hand over to someone else (another skill set) to complete, or
- 3) Continue investing in completion beyond 80%.

If 3) is adopted, then the value of the final 10% value is genuinely considered worthy of spending twice as much time and effort to achieve.

If 1) or 2) are adopted, then you have just gained 50% capacity for further work.